

YESTERDAY'S CHILDREN, INC.
 STATEMENTS OF FUNCTIONAL EXPENSES
 FOR THE YEAR ENDED JUNE 30, 2014

	Program Services							Supporting Services		Total	
	Birchwood Living Center	Ida W. Lockhart Residence	Capacita Learning Center	Heath Haven Residence	Community Programs	Ellsworth Center	Zilpha Booth Learning Center	Total Program Services	General & Administrative		Fundraising
Salaries and Wages	1,578,926	235,140	43,137	3,150	63,388		144,751	2,068,492	13,985		2,082,477
Payroll Taxes and Fringe Benefits	513,656	102,928	12,069	11,445	17,116		53,952	711,166	25,649		736,815
Occupancy Expenses	109,462	12,631	4,558	4,599	2,307		12,538	146,095			146,095
Depreciation	41,403	8,085	4,296	7,092	132		17,990	78,998	4,129		83,127
Travel and Vehicle Expenses	9,560	4,908	1,959	67	1,269		2,321	20,084			20,084
Client Expenses	129,265	13,693	1,187	459	1,437		4,118	150,157			150,157
Contracted Services	32,904	2,943	628	92	844		2,024	39,435	438		39,873
Interest Expense	20,109	8,050	3,134	1,955	2,500		17,238	52,966	400		53,386
Training and Staff Development	9,214	1,764	133	56	518		741	12,426			12,426
Insurance	14,515	3,064	918	774	1,327		2,405	23,003			23,003
Dues and Subscriptions	587		15				37	639			639
Office Supplies	16,369	538	857	19	163		337	18,283			18,283
Telephone	11,823	2,411	422	158	412		2,098	17,324			17,324
Advertising	9,652	133					323	10,108			10,108
License and Fees	545	60						605			605
Board of Trustee Expenses	2,113	250	37	12	79		150	2,641	119		2,760
Criminal Background Checks	1,453	35					77	1,565			1,565
Legal	55,141	130	38		82		77	55,468			55,468
Miscellaneous	316		4					320			320
Provider Service Tax	140,791	14,976	4,486	1,516	4,403		14,142	180,314			180,314
	2,697,804	411,739	77,878	31,394	95,977		275,317	3,580,109	44,720	-	3,634,829

See accompanying notes and independent auditors' report.



YESTERDAY'S CHILDREN, INC.
 STATEMENTS OF FUNCTIONAL EXPENSES
 FOR THE YEAR ENDED JUNE 30, 2013

	Program Services							Supporting Services		Total	
	Birchwood Living Center	Ida W. Lockhart Residence	Capacita Learning Center	Heath Haven Residence	Community Programs	Ellsworth Center	Zlpha Booth Learning Center	Total Program Services	General & Administrative		Fundraising
Salaries and Wages	1,573,997	203,131	53,000	217,075	125,111		131,893	2,304,207	11,524		2,315,731
Payroll Taxes and Fringe Benefits	627,641	81,521	21,498	82,920	44,578		47,764	905,923	4,104		910,027
Occupancy Expenses	87,408	11,892	5,559	13,190	4,072		9,385	131,506			131,506
Depreciation	41,064	8,107	4,316	7,119	271		17,943	78,820	4,987		83,807
Travel and Vehicle Expenses	14,237	3,029	2,957	14,879	1,456		6,605	43,163	281		43,444
Client Expenses	150,996	12,983	2,874	17,900	2,638		5,958	193,349			193,349
Contracted Services	49,235	7,974	1,782	3,970	3,058	52,542	5,290	123,851	4,029		127,880
Interest Expense	15,151	6,740	3,060	1,922	2,892		17,150	46,915	1,083		47,998
Training and Staff Development	13,151	904	627	2,429	706		593	18,410	13,819		32,229
Insurance	12,927	2,511	1,247	2,455	878		2,279	22,297	192		22,489
Dues and Subscriptions	383	243	252	18	8		236	1,140	225		1,365
Office Supplies	17,685	1,168	590	1,415	580		835	22,273	2,118	267	24,658
Telephone	10,233	2,453	414	2,031	349		1,398	16,876	956		17,832
Advertising	1,850	41	165	125	361			2,542			2,542
License and Fees	1,331	56	20	87	22		4	1,520			1,520
Board of Trustee Expenses	3,955	465	94	518	264		299	5,595	2,933		8,528
Criminal Background Checks	1,061	88	28	132	71		94	1,474			1,474
Legal	1,322	88	19	98	49		56	1,632	3,389		5,021
Miscellaneous	22	354						376	661		1,037
Fundraising Costs and Supplies										2,850	2,850
Provider Service Tax	131,209	14,348	3,633	16,130	7,491		14,204	187,015			187,015
	<u>2,754,858</u>	<u>358,096</u>	<u>102,135</u>	<u>384,413</u>	<u>194,856</u>	<u>52,542</u>	<u>261,984</u>	<u>4,108,884</u>	<u>50,301</u>	<u>3,117</u>	<u>4,162,302</u>

See accompanying notes and independent auditors' report.
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**YESTERDAY'S CHILDREN, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30,**

	2014	2013
Cash Flows From Operating Activities:		
Change in Net Assets	<u>(429,016)</u>	<u>(21,454)</u>
Adjustments to Reconcile Change in Net Assets to Net Cash Flows From Operating Activities:		
Depreciation and Amortization	83,127	83,807
Loss on Disposal of Property and Equipment	2,895	-
(Increase) Decrease in Accounts Receivable	3,098	(131,597)
(Increase) Decrease in Cost Settlement	69,590	82,288
(Increase) Decrease in Prepaid Insurance	49,770	(42,034)
Increase (Decrease) in Accounts Payable	(781)	(112,843)
Increase (Decrease) in Accrued Payroll and Withholdings	(119,848)	(30,381)
Increase (Decrease) in State Overpayments	(24,416)	42,055
Increase (Decrease) in Resident Funds	133	(381)
Total Adjustments	<u>63,568</u>	<u>(109,086)</u>
Net Cash Flows From Operating Activities	<u>(365,448)</u>	<u>(130,540)</u>
Cash Flows From Investing Activities:		
Net (Increase) Decrease in Assets Whose Use is Limited	6,324	286
Purchase of Property and Equipment	<u>(12,992)</u>	<u>(50,566)</u>
Net Cash Flows From Investing Activities	<u>(6,668)</u>	<u>(50,280)</u>
Cash Flows From Financing Activities:		
Change in Line of Credit	148,000	50,000
Loan Proceeds		18,000
Principal Payments on Long-Term Debt	<u>(43,591)</u>	<u>(41,797)</u>
Net Cash Flows From Financing Activities	<u>104,409</u>	<u>26,203</u>
Net Change in Cash and Cash Equivalents	(267,707)	(154,617)
Cash and Cash Equivalents at Beginning of Year	<u>396,889</u>	<u>551,506</u>
Cash and Cash Equivalents at End of Year	<u>129,182</u>	<u>396,889</u>
Supplemental Disclosures of Cash Flow Information		
Cash Paid During the Year for Interest	<u>53,411</u>	<u>45,453</u>



See accompanying notes and independent auditors' report.

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YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Yesterday's Children, Inc.'s financial statements include the operations for which the Board of Trustees exercises oversight responsibility. Oversight responsibility is demonstrated by financial interdependency, designation of management, ability to significantly influence operations, and accountability for fiscal matters.

Nature of Activities

Yesterday's Children, Inc. (the Organization) incorporated on January 25, 1980, is a nonprofit corporation operating a 15 bed nursing care facility for the developmentally disabled in Ellsworth, Maine. The Organization also operates developmental training day programs for the developmentally disabled and residential waiver homes in Ellsworth, Maine. In addition, the Organization contracts with the State of Maine to provide home health care to certain individuals in the area. The main sources of revenue for the Organization are payments from the State of Maine.

Basis of Presentation

Financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit-Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. A description of the three net asset categories is as follows:

Unrestricted Net Assets

The part of the net assets of the Organization that is neither permanently restricted nor temporarily restricted by donor-imposed stipulations.

Temporarily Restricted Net Assets

The part of the net assets resulting from contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations. The Organization did not have any temporary restricted net assets as of June 30, 2014 and 2013.

Permanently Restricted Net Assets

The part of the net assets resulting from contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that neither expires by passage of time or can be fulfilled or otherwise removed by actions of the Organization. The Organization did not have any permanently restricted net assets as of June 30, 2014 and 2013.

Basis of Accounting

The accrual basis of accounting has been used in these financial statements. Under this basis, revenues are recognized when earned and measurable. Expenses are recognized when they are incurred.



NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Donor restricted pledges and contributions are required to be reported as temporarily restricted assets. When the restrictions are satisfied funds are reported as net assets released from restrictions.

Gifts of equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how those assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

In-kind Donations

In accordance with financial accounting standards, the financial statements reflect only those contributed services requiring specific expertise, which the Organization would otherwise need to purchase. Contributed goods and services are recorded at rates that would have been paid for similar goods or services if purchased and are included in contributions. For the year ended June 30, 2014 and 2013 there were no in-kind goods and services.

Promises to Give

Unconditional promises to give are stated at net realizable value. In accordance with financial accounting standards, unconditional promises to give are recognized as support in the period received. Conditional promises to give are recognized when conditions on which they depend are substantially met.

Contributions Receivable

Contributions receivable are carried at original amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on an annual basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using the historical experience applied to an aging of accounts. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. There was no contributions receivable at June 30, 2014 and 2013.

Restricted Cash

Restricted cash consists of escrows required by loan covenants with Rural Development.



NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Consumer Service Revenues

Consumer service revenue is recorded at the amount realizable under agreements with third-party payers with the provision for uncollectible accounts deducted to arrive at net consumer service revenue. Revenues under third-party payer agreements are subject to examination and retroactive adjustment. Provisions for estimated third-party payer settlements are provided in the period the related services are rendered. Differences between the amounts accrued and subsequent settlements are recorded in operations in the year of settlement.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to an allowance for doubtful accounts based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance for doubtful accounts and a credit to trade accounts receivable. Changes in the valuation allowance have not been material to the financial statements. The allowance for doubtful accounts was \$0 and \$28,165 for year ended June 30, 2014 and 2013, respectively.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at fair value at the date of donation. Costs that do not extend the useful lives of these assets are charged to an appropriate expense account. The Organization depreciates the cost of property and equipment over the estimated useful lives of the assets using the straight-line method. The ranges of estimated useful lives are:

Buildings	5-40 Years
Furniture & Equipment	3-10 Years
Vehicles	3-5 Years
Land Improvements	15 Years

Land costs are not depreciated as land is deemed to have an indefinite life. The Organization does not have a formal capitalization policy.

Balances of property and equipment were as follows at June 30, 2014:

	Beginning Balance	Additions	Disposals	Ending Balance
Land	\$ 150,471			\$ 150,471
Land Improvements	\$ 15,366			\$ 15,366
Buildings	\$ 1,892,449	\$ 3,059		\$ 1,895,508
Furniture and Equipment	\$ 235,518	\$ 9,933	\$ 30,536	\$ 214,915
Vehicles	\$ 158,671		\$ 15,238	\$ 143,433
Subtotal	\$ 2,452,475	\$ 12,992	\$ 45,774	\$ 2,419,693
Less: Accumulated Depreciation	\$ 1,380,040	\$ 82,686	\$ 42,879	\$ 1,419,847
Net Capital Assets	\$ 1,072,435	\$ (69,694)	\$ 2,895	\$ 999,846



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment (Continued)

Balances of property and equipment were as follows at June 30, 2013:

	Beginning Balance	Additions	Disposals	Ending Balance
Land	\$ 150,471			\$ 150,471
Land Improvements	\$ 15,366			\$ 15,366
Buildings	\$ 1,887,046	\$ 5,403		\$ 1,892,449
Furniture and Equipment	\$ 213,190	\$ 22,328		\$ 235,518
Vehicles	\$ 173,312	\$ 22,833	\$ 37,474	\$ 158,671
Subtotal	\$ 2,439,385	\$ 50,564	\$ 37,474	\$ 2,452,475
Less: Accumulated Depreciation	\$ 1,334,148	\$ 83,366	\$ 37,474	\$ 1,380,040
Net Capital Assets	\$ 1,105,237	\$ (32,802)	\$ -	\$ 1,072,435

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Organization considers cash and other demand deposits as cash equivalents. Resident funds and restricted cash are not considered cash and cash equivalents for the purposes of these financial statements. The Organization does not have a policy for custodial credit risk.

Resident Funds

Resident funds account for money belonging to and payable to the clients, but which is received and disbursed on their behalf by Yesterday's Children, Inc.

Supplies on Hand

Supplies on hand are stated at cost on a first-in, first-out (FIFO) basis.

Accrued Payroll and Payroll Liabilities

Accrued payroll and payroll liabilities include accrued payroll, payroll taxes payable and amounts payable to employees for compensated absences. Compensated absences amount to \$49,854 and \$151,308 for the year ended June 30, 2014 and 2013, respectively. Employees accrued vacation and sick leave at various amounts depending on employee contracts.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Economic Dependency

The Organization received 96% of its total revenues from the State of Maine for the years ended June 30, 2014 and 2013.

Functional Expenses

Expenses are allocated on a functional basis among the Organization's various programs and support services. Expenses that can be identified with a specific program are charged directly to the program. Other expenses, including facility and administrative, are common to several functions and are allocated using appropriate statistical bases and charged directly to the program.

Income Taxes

Yesterday's Children, Inc. is a tax-exempt organization under Internal Revenue Code 501(c)(3) and as such is exempt from federal income taxes on related income pursuant to Section 501(a) of the IRS Code. The Corporation is not a private foundation. The Organization regularly reviews and evaluates its tax position taken in previously filed information returns and as is reflected in its financial statements, with regard to issues affecting its tax exempt status, unrelated business income and related matters. The Organization believes that in the event of an examination by taxing authorities, its position would prevail based upon technical merit of such positions. Therefore, the Organization has concluded that no tax benefits or liabilities are required to be recognized.

The Organization's tax returns are subject to federal and state review by taxing authorities for fiscal years ended June 30, 2012, 2013, 2014.

The Organization is subject to federal and state payroll taxes and is required to file the appropriate tax returns. Management believes that all required returns have been properly filed as of June 30, 2014 and 2013. No examinations have been conducted by the federal or state taxing authorities and no correspondence has been received from these authorities.

NOTE 2 – HEALTH BENEFITS

The Organization maintains a High Deductible Health Plan (HDHP) which meets certain requirements that allow it to work in conjunction with a health Savings Account (HSA) and Health Reimbursement Accounts (HRA). The amount of health benefits paid by the Organization for the year ended June 30, 2014 and 2013 was \$507,542 and \$600,523, respectively.

NOTE 3 – COST SETTLEMENT

The Organization renders intermediate nursing care and developmental training to developmentally disabled adults who are beneficiaries of the State of Maine, MaineCare program. The difference between the cost of this care, as defined by the rules which govern the programs, and the prospective rates of reimbursement received during the year, is determined by the filing of prescribed cost reports. This difference is payable to or receivable from the State of Maine MaineCare program. The estimated amounts due to or from the MaineCare program are reflected in the accompanying financial statements and are recorded as an increase or decrease to consumer service revenue in the year the related consumer care is rendered.



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 3 – COST SETTLEMENT (Continued)

This amount does not become final until the prescribed cost reports are examined and accepted by the State. Any adjustments to the estimates as a result of final settlement are recorded as adjustments to revenue in the year of final determination, with the exception of the prior fiscal year as described in Note 13.

Cost settlement receivable consisted of the following at June 30, 2014:

Capacita Learning Center, 2009 Final	\$ 9,243
Birchwood Living Center, 2010 Final	\$ 60,858
Birchwood Living Center, 2013 Final	\$ 107,463
Birchwood Living Center, 2014 Estimate	\$ 104,828
Reserve for Cost Settlement	\$ (30,000)
Total Cost Settlement Receivable	\$ 252,392

Cost settlement receivable consisted of the following at June 30, 2013:

Capacita Learning Center, 2007 Final	\$ 13
Capacita Learning Center, 2009 Final	\$ 54,491
Birchwood Living Center, 2010 Final	\$ 60,858
Birchwood Living Center, 2013 Estimate	\$ 171,515
Reserve for Cost Settlement	\$ (30,000)
Total Cost Settlement Receivable	\$ 256,877

Cost settlement payable consisted of the following at June 30, 2014:

Birchwood Living Center, 2006 Final	\$ 3,970
Capacita Learning Center, 2006 Final	\$ 17,463
Birchwood Living Center, 2008 Final	\$ 19,722
Capacita Learning Center, 2008 Final	\$ 26,511
Birchwood Living Center, 2009 Final	\$ 39,472
Capacita Learning Center, 2010 Final	\$ 38,748
Birchwood Living Center, 2011 Final	\$ 196,694
Birchwood Living Center, 2012 Final	\$ 83,249
Total Cost Settlement Payable	\$ 425,829

Cost settlement payable consisted of the following at June 30, 2013:

Birchwood Living Center, 2006 Final	\$ 2,995
Capacita Learning Center, 2006 Final	\$ 13,725
Birchwood Living Center, 2008 Final	\$ 15,371
Capacita Learning Center, 2008 Final	\$ 9,218
Birchwood Living Center, 2009 Final	\$ 39,472
Birchwood Living Center, 2011 Final	\$ 196,694
Birchwood Living Center, 2012 Final	\$ 83,249
Total Cost Settlement Payable	\$ 360,724



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 4 – LONG-TERM DEBT

Long-Term Debt consists of at June 30:	2014	2013
Mortgage payable to Rural Development, due in monthly installments of \$641, including interest at 7.125% per annum to 2029, secured by first mortgage on property, and all current assets of Capacita Learning Center, located in Holden.	\$ 70,030	\$ 72,630
Note payable to Rural Development due in monthly installments of \$818, including interest at 5.125% per annum to 2030, secured by contract rights, accounts receivable, and general intangibles arising in connections with the Ida W. Lockhart Residence.	\$106,883	\$111,103
Note payable to Rural Development due in monthly installments of \$888, including interest at 4.75% per annum to 2034, secured by first mortgage on property, and all current assets of Z.M. Booth, located at 372 Main Street.	\$138,052	\$142,046
Note payable to the First National Bank of Bar Harbor, was a refinance of loan from Bar Harbor Banking and Trust Company due in monthly installments of \$742, including interest variable at 1% over prime rate, currently 4.25% and is secured by second mortgage on Heath Haven residence.	\$ 31,558	\$ 37,922
Note payable to Rural Development due in monthly installments of \$515, including interest at 4.5% per annum to 2036, secured by property and assets arising in connection with renovations of the Birchwood living Facility.	\$ 82,226	\$ 84,646
Note payable to Rural Development due in monthly installments of \$80, including interest at 4.125% per annum to 2037, secured by a junior real estate mortgage, as security agreement, and UCC financing statements of Capacita Learning Center, located in Holden.	\$ 13,931	\$ 14, 308
Note payable to Rural Development due in monthly installments of \$766, including interest at 4.125% per annum to 2037, secured by a junior real estate mortgage, a security agreement, and UCC financing statements of Birchwood Living Center.	\$135,703	\$139,218



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 4 – LONG-TERM DEBT (Continued)

Note payable to Rural Development due in monthly installments of \$811, including interest at 4.125% per annum to 2037, secured by a junior real estate mortgage, a security agreement, and UCC financing statements of Z.M. Booth, located at 372 Main Street.	\$143,540	\$147,267
Note payable to Bangor Savings Bank due in monthly installments of \$83, including interest at 5% per annum to 2015, secured by a money security interest in two Adaptive Broda Medical Chairs.	\$ 1,119	\$ 2,102
Note payable to Rural Development due in monthly installments of \$702, including interest at 4.25% per annum to 2042, secured by a junior real estate mortgage, a security agreement, and UCC financing statements of Z.M. Booth, located at 372 Main Street.	\$134,846	\$137,478
Note Payable to Bangor Savings Bank due in monthly installments of \$887, including interest at 5.25% per annum to 2016, secured by a first security interest in the 2011 GMC TG 33803.	\$ 23,292	\$ 34,426
Note payable to Rural Development due in monthly installments of \$109, including interest at 4.125% per annum to 2037, secured by a junior real estate mortgage, a security agreement, and UCC financing statements of Ida W. Lockhart Residence.	\$ 19,238	\$ 34,426
Note Payable to Bangor Savings Bank due in monthly installments of \$337, including interest at 4.625% per annum to 2017, secured by a first security interest in the 2012 GMC Sierra Truck.	<u>\$ 11,883</u>	<u>\$ 15,005</u>
Total	\$912,301	\$955,892
Less: Current portion	<u>\$ 46,692</u>	<u>\$ 44,139</u>
Long-Term debt, net of current portion	<u>\$865,609</u>	<u>\$911,753</u>

Pursuant to the provisions of the Rural Development loan agreements, the Organization is required to set aside one year of monthly payments as a minimum requirement in a separate cash account to be used for future repairs and improvements to the related assets. The accumulated deposits at June 30, 2014 and 2013 totaled \$62,295 and \$68,619, respectively.

The above notes payable are secured by various fixed assets of the Organization as listed above. It was not practical to calculate the carrying amounts of the assets for each individual note payable due to various improvements made to various fixed assets over the years. The total historical cost of all fixed assets, including land, at June 30, 2014 and 2013 was \$2,419,693 and \$2,452,475, respectively. The carrying value, net of accumulated depreciation, for all fixed assets, including land, at June 30, 2014 and 2013 was \$999,846 and \$1,072,435, respectively.



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 4 – LONG-TERM DEBT (Continued)

The aggregate principal payments of long-term debt for the next five years and thereafter are as follows:

2015	\$ 46,692
2016	\$ 48,242
2017	\$ 43,342
2018	\$ 37,886
2019	\$ 30,488
2020-2024	\$ 176,620
2025-2029	\$ 223,110
2030-2034	\$ 197,122
2034-2039	\$ 93,337
2040-2044	\$ 15,462
	\$ 912,301

NOTE 5 – LINES OF CREDIT

The Organization has a line of credit with The First National Bank of Bar Harbor in the amount of \$300,000 for the purpose of providing working capital. The line of credit is secured by a perfected interest in the Organization's accounts receivable. Interest is charged at a variable rate, adjusted quarterly, and equal to the three month LIBOR plus a margin of 3%. The interest rate being charged as of June 30, 2014 and 2013 was 3.25%.

The line of credit has an annual pay down requirement that the Organization was in compliance with during the years ended June 30, 2014 and 2013. The Organization had \$298,000 and \$150,000 under the line of credit at June 30, 2014 and 2013, respectively.

NOTE 6 – OPERATING LEASES

The Organization signed a thirty-six month operating lease agreement for a multi-purpose copier in July 2010. During the fiscal year 2013 the Organization renewed the lease for a one year term through June 2014. Rent expense for fiscal year 2014 and 2013 was \$4,273 and \$5,485, respectively. The Organization did not extend the lease during fiscal year 2014 for 2015.

The Organization signed a sixty month operating lease agreement for a multi-purpose copier in May 2014. The lease call for sixty monthly payments of \$146. At the end of the lease term the copier can be purchased for fair market value, returned to the lessor or the lease may be extended upon mutual agreement between the parties. Fiscal year 2015 through fiscal year 2020 lease payments are \$1,752 per year.

The Organization signed an eighty-four month operating lease agreement for two clothes washing machines in October 2013. The Organization agreed to rent two washers on a month to month basis for \$120 per month; commencing November 1, 2013 and expiring on November 1, 2020. Upon expiration the lease will continue on a month to month basis until cancelled by either party. Rent expense for fiscal year 2014 was \$720. Fiscal year 2015 through 2020 payments will total \$1,440 per year.



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 7 – CONCENTRATIONS OF CREDIT RISK

The Organization maintains cash in bank deposit accounts which may at times exceed federally insured limits. The Organization has not experienced any losses in these accounts and believes that it is not exposed to any significant risk on cash or cash equivalents. The bank balances at June 30, 2014 and 2013 was \$200,702 and \$510,464, respectively. All of which was insured by FDIC insurance at June 30, 2014. All of fiscal year 2013 bank balances were insured by FDIC, with the exception of \$19. The carrying value at June 30, 2014 and 2013 was \$191,477 and \$465,508, respectively. The Organization does not have formal policies for financial instruments subject to credit risk

The Organization renders intermediate nursing care and developmental training to developmentally disabled adults who are beneficiaries of the State of Maine MaineCare program. The difference between the cost of this care, as defined by the rules which govern the programs, and the prospective rates of reimbursement received during the year, is determined by the filing of prescribed cost reports. The financial statements reflect the estimated settlements under this program. Settlements do not become final until the cost reports are audited and approved by the Maine Department of Health and Human Services. Due to the large concentration of residents who receive benefits from the MaineCare and other State of Maine programs, the Organization is highly dependent upon regulatory authorities establishing reimbursement rates that are adequate to sustain the Organization's operations. See Note 3 for more information.

NOTE 8 – ADVERTISING

The Organization used advertising to promote its services and events to the general public and advertise for open positions within the Organization. Advertising costs are expensed as incurred. Advertising costs for the year ended June 30, 2014 and 2013 were \$10,108 and \$2,542, respectively.

NOTE 9 – INTEREST COSTS

The Organization incurred and charged to expense interest, costs of \$53,386 and \$47,998 for the year ended June 30, 2014 and 2013, respectively. Interest actually paid for purposes of the Statement of Cash Flows was \$53,386 and \$45,453 at June 30, 2014 and 2013, respectively. Differences between incurred and paid result from interest accruals. No interest costs were capitalized for the period ending June 30, 2014 and 2013.

NOTE 10 – CONTINGENCIES

The Organization participates in various governmental grant programs, which may be subject to future program compliance audits by the grantors or their representatives. Accordingly, the Organization's compliance with applicable grant requirements may be established at some future date. In the opinion of management, the amount, if any, of liabilities arising from the disallowance of expenditures or ineligibility of grant revenues is not significant; therefore, no provision has been recorded in the financial statements. All contract adjustments resulting from program compliance audits are recorded in the year in which the audit is finalized.

On January 18, 2012, the Maine Human Rights Commission informed the Organization that a former employee had filed a complaint with the Commission alleging discrimination in violation of Chapter 501, Public Law 1971, as amended, entitled the Maine Human Rights Act. The case was dismissed during fiscal year 2013.



YESTERDAY'S CHILDREN, INC.
NOTES THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014 and 2013

NOTE 11 – RELATED PARTIES

During the fiscal year ended June 30, 2014 and 2013, the Organization contracted with a Board Member, Allen Wittenberg, to provide music therapy to clients. The Organization paid him \$318 and \$10,556 for the year ended June 30, 2014 and 2013, respectively. There was no related receivable or payable at June 30, 2014 or 2013.

During the fiscal year ended June 30, 2014 and 2013, the Organization purchased goods from Dan Cake. Dan Cake is the brother to the former Executive Director, Jeff Cake. The Organization paid him \$680 and \$1,645 for the year ended June 30, 2014 and 2013, respectively. There was no related receivable or payable at June 30, 2014 or 2013.

During the fiscal year ended June 30, 2014 and 2013, the Organization contracted with a Board Member, Elizabeth Goss, to provide training to employees. The Organization paid her \$2,310 and \$4,200 for the year ended June 30, 2014 and 2013, respectively. There was no related receivable or payable at June 30, 2014 or 2013.

NOTE 12 – EVALUATION OF SUBSEQUENT EVENTS

Management has made an evaluation of subsequent events up to and including January 12, 2015, which was the date the financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of the financial statements.

On July 6, 2013, the Organization closed the Heath Haven Residential facility. The building and land are now for sale. An estimate of the financial effect of the facility closing cannot be determined at this time.

In December 2013, the Organization closed the Capacita Learning Center. The building and land are now for sale. An estimate of the financial effect of the facility closing cannot be determined at this time.

NOTE 13 – RESTATEMENT

During fiscal year 2013, the State of Maine completed their audits of the annual cost report referred to in Note 3, and Note 7 for fiscal years 2009 through 2012. As a result of the State audits, it was determined that the cost settlement receivable was overstated by \$223,803 and the cost settlement payable was understated by \$245,510. The combination of the two resulted in a \$469,313 overstatement of net assets. In the past, the State of Maine has audited the cost reports in a timely manner and any adjustments needed to cost settlement receivable and payable were made in the year of the audit. The Organization determined it was necessary to restate net assets for prior years to reflect the material adjustments needed to correct the receivable and payable. The fiscal year 2013 beginning net assets was decreased by \$469,313.

NOTE 14 – GOING CONCERN

There is substantial doubt about Yesterday's Children Inc.'s ability to continue as a going concern for a reasonable period of time because of significant negative cash flows, expenses significantly exceeding revenues and a deficit net asset position at June 30, 2014. The possible effects of such conditions and events include closure of all facilities and possible bankruptcy proceedings. The Organization is working to reduce expenses, increase revenue and stabilize cash flow.





HORTON, McFARLAND & VEYSEY, LLC
CERTIFIED PUBLIC ACCOUNTANTS

P.O. BOX 543
ELLSWORTH, MAINE 04605

207-667-5529 • 1-800-499-9108 • FAX 207-667-9915

James E. McFarland, CPA
Amette L. Gould, CPA
Ellen Cleveland, CPA
M.R. Horton, Jr., CPA
(1925 - 2010)
Floyd S. Veysey, CPA
(1948 - 2006)

Amy J. Billings, CPA
Nicholas Henry, CPA

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of
Yesterday's Children Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Yesterday's Children Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2014, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 12, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Yesterday's Children Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Yesterday's Children Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Yesterday's Children Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Yesterday's Children Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Horton McFarland & Veysey, LLC
Horton, McFarland & Veysey, LLC
Ellsworth, ME
January 12, 2015



**YESTERDAY'S CHILDREN, INC.
SCHEDULE OF FINDINGS AND RESPONSES
JUNE 30, 2014**

A. Summary of Audit Results

1. The auditor's report expresses an unqualified opinion on the financial statements of Yesterday's Children, Inc.
2. We did not identify any significant deficiencies related to the financial statements.
3. We did not identify any deficiencies that we consider to be a material weaknesses.
4. We did not note any instances of noncompliance material to the financial statements of the Organization.

B. Findings – Financial Statements Audit

None



Yesterday's Children, Inc.
Summary Schedule of Prior Audit Findings
For the Fiscal Year Ended June 30, 2013

This section identifies the status of prior year findings related to the basic financial statements that are required to be reported in accordance with Chapter 6.12 of *Government Auditing Standards*.

Status of Prior Year Findings

Finding: 2013-01 Material Weakness in Internal Control – Cost Settlement Reports: The Organization files an annual cost settlement report with the State of Maine for Birchwood Living Center building and facility costs. This report calculates if the Organization is due money from the State of Maine or if the Organization owes the State of Maine for over payments received. For the fiscal years 2009, 2010, 2011 and 2012 the report contained errors in the variable rate used resulting in material misstatements to the financial statements and as a result a misstatement in the fiscal year 2013 beginning net assets.

Current Status: The Organization implemented internal control procedures to verify the variable rate approved by the State of Maine prior to filing of the cost reports and recording of the receivable or payable. This response appears to be adequate in addressing the finding.





TOWN OF BUCKSPORT, MAINE

APPLICATION FOR FUNDING

Name of Agency: Hospice Volunteers of Hancock County

Funding Amount Requested from Town of Bucksport: \$ 800.00

Services offered: Patient care & caregiver support for end-of-life needs, Bereavement support for those grieving, all fees of charge; plus community education on related topics.

Sources of funding (amounts): Federal — State —
County — Local \$18,000.00

Is the local amount a match to other funds? — Yes No
If yes, to what program and what rate of match?

Staffing of your agency: 2 Full-time 2 Part-time ≈ 130 Direct Service Vols. & 150 Behind-the-scenes Vols. Volunteer

Area(s) served (political division): Hancock County

Persons served in above areas (age group): ≈ 5% Children/Youth 95% Adult
(Throught Hancock County: ≈ 85% Senior Citizens
162 Patients, plus their families;
1000 Bereavement support services
~ NOT the same population generally.
22 Total served in Bucksport,
↓ individuals, plus families & caregivers

Method of selecting recipients of your service(s):
Referrals ~ usually from other medical service providers
but can come from families, churches, schools or self-referral.

Ways in which the agency cooperates with any other agencies in special:
Collaboration is a huge value focus. We work in unison
with multiple agencies and types of organizations, providing
services as members of a team, planning community events,
collaborating on projects like Thriving in Place, for example.

Ways in which your program will be changed, if funds do not become available from the Town of Bucksport: We will continue serve the residents of Bucksport
always, but would miss the partnership with the town
that this support represents

What will your agency use the funds for?

Recruitment, Training & support for our
corps of volunteers & service providers.

Ways in which your agency is better able to furnish services that are either the same or similar to those offered by other agencies:

We are the only volunteer hospice agency
in the region and we partner as members of the team
with several medical hospice agencies. Our independent
status allow us more flexibility in serving patients and

Structure of Agency (directors, managers, etc.):

families where the needs are.
Board of Directors, Staff = Exec. Dir., Program Dir.,
Bereavement services coord., Office Manager, Volunteers

Please enclose a copy of your proposed operating budget for the upcoming fiscal year.

✓ Enclosed
is our
2015-16
budget
the most
current
available

Return this form, and all other materials to:

Town of Bucksport
ATTN: Rachel Allen
P.O. Drawer X
Bucksport, Maine 04416
207.469.7369 (fax)

or by email to: rallen@bucksportmaine.gov

With questions, or inquiries:

207.469.7368 (telephone)
rallen@bucksportmaine.gov

Please print clearly:

Agency: Hospice Volunteers of Hancock County

Phone# 667-2531

Address: 14 McKenzie Ave, Ellsworth ME
04605

Completed by: Jody Wolford Tucker

Title: Executive Director

E-mail: jtucker@hospiceofhancock.org

Date: 3/16/16

HVHC
Profit Loss Budget Overview
July 2015 through June 2016

Jul '15 - Jun 16

Ordinary Inflow/Outflow

Inflow

Appeal Income	78,300.00
Co-shared Contracts	22,000.00
Donations & Gifts	23,118.00
Fundraiser	62,000.00
Grant Income	20,000.00
Program Income	800.00
Restricted Income	4,500.00
Special Gifts	2,000.00
Training	2,100.00
Swan Fund	14,000.00
Distribution from Restricted Funds	47,047.00

← \$18,000 in Total
Town Support
is represented
here.

Total Inflow 275,865.00

Outflow

Weinberg Veterans Grant Expense	300.00
Weinberg Grief Grant Expense	150.00
Advertising Expense	3,800.00
Annual Meeting Expense	4,100.00
Bank Charges	350.00
Bereavement Program Expense	2,800.00
Board Expense	400.00
Capital Expense	1,000.00
Co-Share Splits	2,000.00
Dues and Publications	1,550.00
Equipment Lease	5,000.00
Fundraising	6,850.00
Insurance	4,435.00
Library Expense	200.00
Licenses and Permits	200.00
Maintenance & Repairs	2,900.00
Newsletter Expense	7,600.00
Office Supplies	5,500.00
Outreach Expense	500.00
Patient Care Support	500.00
Payroll Expense	197,956.00
Postage	1,600.00
Printing	600.00
Professional Fees	10,100.00
Staff Expense	1,500.00
Strategic Plan Expense	500.00
Teleconference Exp.	1,000.00
Travel Expense	1,070.00
Utilities	7,554.00
Volunteer Expense	3,850.00

Total Outflow 275,865.00

Net Inflow/Outflows 0.00



14 McKenzie Avenue • Ellsworth, Maine 04605 • www.hospiceofhancock.org
207-667-2531 • Fax 207-667-9406 • e-mail: info@hospiceofhancock.org

~ Volunteer Service Since 1980 ~

November 2, 2015

Derik Goodine, Town Manager, and Town Council
Town of Bucksport
P.O. Drawer X
Bucksport, ME 04416

COPY

Dear Mr. Goodine and Town Council,

Greetings to you and the residents of Bucksport!

At 35 years-strong, Hospice Volunteers of Hancock County remains committed to our three-pronged mission:

Patient Care and Caregiver Support ~ Bereavement Support ~ Community Education

Care for patients living at the end of life, their caregivers, and those who are grieving the loss of a loved one are all provided **free of charge** to those who need us by well-trained volunteers committed to serving their neighbors.

In addition to these core services, we offer special programs for special needs:

The Evensong singers ~ Equipment Sharing program ~ Veterans and Caregivers Outreach Program

Because we don't receive reimbursement for these services from insurance or government programs, it is only through the support and partnership of the communities we serve that we are able to reach those who need our care!

During the past year, Hospice Volunteers of Hancock County provided the following services:

- ~ Patient Care and Caregiver Support to 162 patients and families, including 10 residents of Bucksport.
- ~ Nearly 1000 gestures of Bereavement support, including to 12 residents of Bucksport.

We appreciate the support we have received from the Town of Bucksport in the past and hope that you will continue your support for these important services with a contribution of \$800 during the coming year.

If there are ways that you believe we can better serve the residents of Bucksport, please let us know using the contact information listed above. Thank you.

Sincerely,


Jody Wolford-Tucker
Executive Director





PO Box 931
Bangor, ME 04402-0931
207.780.8624
fax 207.772.0698
www.emhsfoundation.org

November 18, 2015

Mr. Kathy Downes
Town of Bucksport
PO Box X
Bucksport, ME 04416-1224

Dear Selectman and Residents of Bucksport,

Thank you very much for your ongoing support of Hancock County Homecare & Hospice, and your dedication to our mission, *to provide clinically excellent, compassionate home health and hospice care to individuals and families.*

VNA Home Health Hospice Foundation is the 501c3 organization that seeks funding for all homecare and hospice agencies within EMHS, Eastern Maine Health System. No matter our size, our clinicians are from your community, caring for your residents, friends and family members.

2015 has been a very busy year. Statewide our nurses, rehabilitation therapists, home health aides, medical social workers, and volunteers drove close to three million miles caring for 7,462 patients who required care at home after an illness or surgery, and for 1,139 hospice patients and their families. For many, the clinician is the only person our patients see for days on end.

In Hancock County alone our clinicians made 20,838 homecare and hospice visits to 1,027 patients. We made an additional 4,933 remote telehealth visits to those managing one or more chronic illnesses at home.

In your community, 73 patients receive homecare services, and 12 patients and their families received hospice services. Unfortunately, we do not as yet track telehealth encounters by town. Funding from the Town of Bucksport enables us to provide necessary care regardless of one's ability to pay, whether insured or uninsured, keeping your residents at home where they prefer to be. It also allows us to continue offering the telehealth program, a service that is not reimbursed by Medicare, Maine Care or other insurers. Therefore, on behalf of those we serve, I hope you will once again support our efforts with a grant of \$250.

Page 2

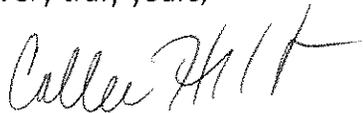
November 18, 2015

I remind you that our patients are predominantly elderly and disabled adults to whom Hancock County HomeCare and Hospice brings direct medical care, health education, and referrals to other resources for assistance. Furthermore, our services are essential to meet the challenges Maine faces as our population ages.

Please feel free to contact me at (207) 780-8624 or one of our board members (list enclosed) if you have any questions or wish further information about our services.

On behalf of those we care for, thank you for your consideration.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Colleen Hilton".

Colleen Hilton

CEO

VNA Home Health Hospice

VNA Board Members FY 2016

Name	Work Affiliation	Occupation/Experience	Residence	Phone #
Bagg, Peter	Retired	Business (technology)	Portland	272-8218
Bell, Carol	ACAP	Non-Profit	Presque Ise	768-3056 x 629
Briggs, Ann Marie	N/A	Nursing Education, Home Health and	Kennebunkport	967-3180
Claire Connor	Retired	Homecare/Hospice Exec	Brooklin	359-8910
Richard Duncan	Retired	Owner Funeral Homes	Presque Ise	768-6068
Epstein, Lauren Vice Chair	Acadia Trust, N.A.	Attorney-Financial/estate planning	Portland	619-8624
Hale, Joanne	The Joint Commission	Nurse Surveyor - Joint Commission	Portland	712-1115
Michael Lynch, MBA, LUTCF	Financial Advisor	Northeast Planning	Pittfield	487-5306
Peabody, Kerry (Mr.)	Clark Insurance	LTC & Disability Insurance	Scarborough	523-2253
Bruce Reddy Board Chair	CPA	CPA	Levant	942-6316
Small, Patricia	N/A	Education, Business	Scarborough	883-4855
Taylor, Debra Ch Finance Com	Sweetser	Finance	Wells	294-4651
James A. Violette, CLU, ChFC, LUTCF	Financial Advisor	Principal Northern New England Associates	Westbrook	797-5680 x103
Hilton, Colleen Pres/CEO VNA	VNA Home Health Hospice	Business, Nursing, Healthcare	Westbrook	780-8624
Hood, Michelle Pres/CEO EMHS	Eastern Maine Health System	Business, Healthcare Administration	Mt. Desert Island	973-7045



TOWN OF BUCKSPORT, MAINE

APPLICATION FOR FUNDING

Name of Agency: THE LIFEFLIGHT FOUNDATION

Funding Amount Requested from Town of Bucksport: \$1,231

Services offered: AIR + GROUND MEDICAL TRANSPORT FOR SEVERE TRAUMA + ILLNESS. SPECIALIZED MEDICAL TRAINING + GROUND SAFETY TRAINING FOR MEDICAL PROVIDERS LOCALLY.

Sources of funding (amounts):	Federal	<u> -</u>	State	<u> -</u>
	County	<u> -</u>	Local	<u>43,658</u>

SEE BUDGETS FOR OTHER FUNDING SOURCES

Is the local amount a match to other funds? Yes X No

If yes, to what program and what rate of match?

Staffing of your agency: X Full-time Part-time Volunteer

Area(s) served (political division): ENTIRE STATE OF MAINE

Persons served in above areas (age group):

<u> </u>	Children/Youth	<u> </u>	Adult
<u> </u>	Senior Citizens	<u>1631</u>	<u>LAST YR ALL AGES</u>
<u>6</u>	<u>Total served in Bucksport</u>		
	<u>IN FY15, 47 TOTAL SINCE 1998</u>		

Method of selecting recipients of your service(s):
WE FLY OR TRANSPORT ANYONE IN MEDICAL NEED REGARDLESS OF INSURANCE STATUS, ABILITY TO PAY OR LOCATION.

Ways in which the agency cooperates with any other agencies in special:
LOCAL FIRE + EMS - WE TRAIN TO INTERFACE WITH HELICOPTER + COOPERATE WITH LOCAL E.R.'S, LOCAL HOSPITALS AS WELL AS REGIONAL TRAUMA CENTERS TO BRING PATIENTS TO SPECIALIZED CARE NEEDED.

Ways in which your program will be changed, if funds do not become available from the Town of Bucksport: LIFEFLIGHT OF MAINE IS SUSTAINED BY REIMBURSEMENTS FOR SERVICES BUT DOES NOT HAVE NET GAIN USUALLY DUE TO CHARITY CARE + BAD DEBT. EVERY DOLLAR FOR HELICOPTERS, MEDICAL EQUIPMENT, HELIPADS + TRAINING PROGRAMS MUST BE FUNDRAISED FOR TO MAKE THIS SERVICE SUSTAINABLE.

What will your agency use the funds for? AIRCRAFT, MEDICAL EQUIPMENT, TRAINING PROGRAMS, AVIATION INFRASTRUCTURE.

Ways in which your agency is better able to furnish services that are either the same or similar to those offered by other agencies: NO OTHER STATEWIDE AIR MEDICAL SERVICE. WE CARRY BLOOD PRODUCTS AND CAN TRANSPORT THE MOST SEVERE CASES OF TRAUMA + ILLNESS. STAFFS HIGHLY TRAINED

Structure of Agency (directors, managers, etc.): TOM JUDGE, EXEC. DIR; AMY ROOT DEVELOPMENT DIRECTOR; CHRISTINE DELORIMIER, DEVELOPMENT ASSISTANT; RENEE JOHNSON, OFFICE MGR; HOLLY MILLER, GRANTS MGR; SHANNON THOMPSON, SPECIAL EVENTS COORDINATOR

Please enclose a copy of your proposed operating budget for the upcoming fiscal year. INCLUDED LIFEFLIGHT FDN AND LIFEFLIGHT OF MAINE BUDGETS

Return this form, and all other materials to:

Town of Bucksport
ATTN: Rachel Allen
P.O. Drawer X
Bucksport, Maine 04416
207.469.7369 (fax)

or by email to: rallen@bucksportmaine.gov

With questions, or inquiries: 207.469.7368 (telephone)
rallen@bucksportmaine.gov

Please print clearly:

Agency: THE LIFEFLIGHT FOUNDATION

Phone# 207-230-7092

Address: PO BOX 899, CAMDEN ME 04843

Completed by: CHRISTINE DELORIMIER

Title: DEVELOPMENT ASSISTANT

E-mail: cdeborimier@lifeflightmaine.org

Date: MARCH 3, 2016

LIFELIGHT FOUNDATION**Budget FY2016****DRAFT
Budget
FY16****REVENUE**

Unrestricted Donations-Ind/Trustees	450,000
Revenue - LifeFlight of Maine	368,828
Revenue -HPS Education	7,500
Merchandise Sales (includes coffee & calendars)	<u>1,500</u>
Sub-Total Unrestricted Revenue	<u>827,828</u>

Project Restricted Donations-Aviation Grant	200,000
Project Restricted Donations-Fixed Wing	100,000
Project Restricted Donations-Third Helicopter	3,600,000
Project Restricted Donations-HPS	45,000
Project Restricted Donations-Medical Equipment	
Project Restricted Donations-Med Equip-Fixed Wing	50,000
Project Restricted Donations-Med Equip-Third Heli	350,000
Project Restricted Donations-Helmets-Third Heli	20,000
Project Restricted Donations-Isolettes-Third Heli	
Project Restricted Donations- Goggles-Third Heli	50,000
Project Restricted Time Restriction	
Net change in new pledges and discount on pledges	
Project Restricted Donations-Clinical Education	
Sub-Total Restricted Revenue	<u>4,415,000</u>

Total Revenue**5,242,828****EXPENSES**

Salaries & Benefits Expense	473,828
COGS-Merchandise, Events, Marketing, & Fundraising	40,000
Office Supplies-Outside Vendors	4,000
Meetings, Conferences & Education	6,500
Printing Expense	60,000
Graphics & Web Design/Video	25,000
Postage Expense	<u>12,000</u>
Publications/Outreach Expense	147,500
Travel Expense	14,000
Financial Services	7,500
Professional Fees (Inc. Research/Grants/Contracts)	15,000
Accounting & Audit	26,000
Legal Expense	<u>500</u>
Professional Fees Expense	49,000

LIFELIGHT FOUNDATION
Budget FY2016

**DRAFT
Budget
FY16**

Advertising	8,000
Office Rent Expense	46,000
Insurance Expense	3,900
Building Repairs & Maintenance Equipment	650
Software Support Contracts / Lease on copier	5,500
Deprec. Expense-Equipment	5,000
Telephone Expense	5,500
Utilities	1,800
Taxes & Licenses	275
Database Maint & License	25,000
Membership Dues/ Subscriptions	
Bank Service Charges	4,000
Operation Expenses	<u>105,625</u>
Sub-Total Operating Expenses	<u>789,953</u>
Restricted Expenses	
Helipad	
Aviation Infrastructure/Communications	250,000
Medical Equipment	400,000
Clinical Education	35,000
HPS	65,000
GPS & Helicopter GEO Positioning Sys	20,000
Aircraft Fund--3thd Helicopter (to Reserve Fund)	
Aircraft Fund-Fixed Wing	790,000
Sub-Total Restricted Expenses	<u>1,560,000</u>
Total Expenses	2,349,953
Income (Loss) from Operations	2,892,875
Investment Income & Other, Net	2,500
Net Income (Loss) *	<u>2,895,375</u>

LifeFlight of Maine

		BUDGET FY2016
	# of Revenue Flights RW	1332
	# of Revenue Flights FW	182
	# of Ground Transports	375
	Total Transport	1889
REVENUE		
	Patient Service Revenue	
	OTPT REV-AMBULANCE TRANSPORT	\$ 16,950,468
	Total Patient Revenue	\$ 16,950,468
	Contractual Allowance	
	DEDUCTION FROM PATIENT REV	\$ (5,085,140)
	Total Contractual Allowance	\$ (5,085,140)
	Charity Care	
	FREE SERVICE ALLOW	\$ (399,696)
	Total Charity Care	\$ (399,696)
	Bad Debt	
	BAD DEBT ALLOW EXP	\$ (1,374,954)
	Total Bad Debt	\$ (1,374,954)
	Other Revenue	
	INT INCOME	
	FOUNDATION CONTRIBUTION	400,000
	MedComm Rental Agreement	24,000
	SevenBar Agreement for OCC Services	80,000
	GAIN/LOSS SALE OF OPERATING ASSET	
	Total Other Revenue	504,000
	Net Operating Revenue	10,594,677
Aviation Operations Expenses		
	P.S. MGMT FEES EXP	1,080,000
	Pilots and Mechanics	2,231,841
	MAINTENANCE CONTRACTS	
	AIR TRANSPORTATION / MAINT. CONTRACTS	1,432,165
	FUEL	502,865
	HANGAR LEASE/RENTAL EXP	92,000

LIFELIGHT OF MAINE P. 2
BUDGET

SUBSCRIPTION/PERIODICAL EXP	
AUTO REGISTRATION & EXCISE TAX	
AVIATION SAFETY	30,000
CORPORATE TAXES & LICENSES EXP	
AVIATION HELICOPTER BACKUP	360,000
REPAIR PARTS EXP	35,000
AVIATION MISC MAINT	141,000
Total Aviation Operations Exp	5,904,871
Medical Crew & Medical Care Ex	
P.S. EXP-EMMC / MERIDIAN	709,233
P.S. EXP-MERIDIAN	
P.S. MGMT FEES EXP-CMMC	611,631
P.S. CLNCL QAPI- CMMC	42,767
P.S. TRAINING EXP	
P.S. TRAINING HPS-CMMC	75,000
MEDICAL DIRECTOR FEES-PURCH-CMMC	
MEDICAL DIRECTOR FEES-PURCH-EMMC /CMMC	318,980
TRAVEL EXP-MEALS	
TRAVEL EXP-LODGING	45,000
FOOD PURCHASES EXP	
MED SUPP EXP-GENERAL	70,000
MED SUPP EXP-CMMC	
MED SUPP EXP-EMMC	
MED SUPP EXP-AMS	79,000
BUILDINGS EXPENSE	
GNRL MAINT REPAIR PARTS EXP	
GNRL MAINT REPAIR PARTS-EMMC	
LINEN/UNIFORM SUPPLIES EXP	12,000
EDU SUPPLIES EXP / MEETINGS CONFERENCES	21,000
CONFERENCE EXP-REGISTRATION	20,000.00
MEETINGS & CONFERENCE EXP-CMMC	
TRAVEL, LODGING, and MEALS EXP	
TRAVEL EXP-MEDCOMM	
TRAVEL EXP-EMMC	
TRAVEL EXP-AHM	
TRAVEL EXP-CAR RNTL/BUS/RAIL	
TRAVEL EXP-MILGE & TOLLS	
TRAVEL EXP-MILGE & TOLLS-MEDCOMM	
TRAVEL EXP-AIR	
EQUIP LEASE/RENTAL EXP	
EQUIP LEASE/RENTAL EXP-AHM	
TRAVEL EXP-NOT SUBSTANTIATED	
Total Med Crew & Med Care Ex	2,004,610.94

LIFELIGHT OF MAINE P.3

Communication Expense	
P.S. BILLING EXP-MMH	130,000
P.S. MEDCOMM DISPATCH EXP-MEDCOMM	356,000
AVIATION SOFTWARE	
SOFTWARE SUPPORT CONTRACTS	72,000
SOFTWARE SUPPORT CONTRACTS-MEDCOMM	
SOFTWARE SUPPORT CONTRACTS-AHM	
TELEPHONE EXP	46,000
TELEPHONE EXP-CMMC	
TELEPHONE EXP-EMMC	
RADIO TOWER RENTAL EXP	46,000
Total Communication Expense	650,000
Depreciation and Amortization	
MOVABLE EQUIPMENT DEPR EXP	502,117
CAPITAL LEASES DEPR EXP	5,262
LEASE IMPROVEMENT DEPR EXP	15,140
SOFTWARE LICENSE AMORT	2,600
Total Depreciation & Amort	525,119
INTEREST EXP	220,750
Total Interest Expense	220,750
ADMINISTRATION EXPENSE	
P.S. MGMT FEES EXP-AHM	479,101
P.S. ACCOUNTING EXP-AHM	
OFFICE SUPP / POSTAGE EXP	16,000
OFFICE SUPP EXP-CMMC	
POSTAGE/SHIPPING EXP	
POSTAGE/SHIPPING EXP-CMMC	
POSTAGE/SHIPPING EXP-EMMC	
COPY PAPER SUPP EXP	
REBATE-SUPPLIES	
FREIGHT EXP	
MINOR CAPITAL ITEMS EXP	
MINOR CAPITAL ITEMS EXP-CMMC	
PRINTING SUPP EXP	
P.S. BANKING SERVICES EXP / MISC	26,000
P.S. HOUSEKEEPING EXP	
P.S. RECORDS MANAGEMENT EXP	
PHOTOCOPIER LEASE/RENTAL EXP	
OFFICE LEASE/RENTAL EXP	16,500
OFFICE LEASE/RENTAL EXP-CMMC	
OFFICE LEASE/RENTAL EXP-EMHS	
ELECTRICITY EXP	

LIFELIGHT OF ME P.4
BUDGET

HEAT & POWER EXP	25,000
PROPANE EXPENSE	
WATER EXP	
WASTE DISPOSAL EXPENSE	
MARKETING & PROMOTN'L SUPP EXP	2,500
RESTRICTED DONATIONS EXP	
P.S. COLLECTION FEES EXP	
EMHS SUPPORT SERVICES EXP	65,000
Total Administration Expenses	630,101
Taxes Expense	
PROPERTY TAXES EXP	
Total Taxes	-
Insurance Expense	
GEN'L LIABILITY INS EXP / ADD	12,000
BUSINESS AUTO INS EXP	
PROF LIABILITY INS EXP / General Liability	86,000
AIRCRAFT INSURANCE EXP	121,567
Total Insurance Expense	219,567
Interest Expense	
Professional Fees Expense	
P.S. AUDIT EXP	30,000
P.S. LEGAL EXP	5,000
P.S. CONTRACT LABOR	370,881
P.S. SECURITY EXP	
MEMBERSHIP DUES EXP	12,500
MEMBERSHIP DUES EXP-CMMC	
MEMBERSHIP DUES EXP-AHM	
Total Professional Fees Exp	418,381
Total Operating Expenses	10,573,401
Income (Loss) from Operations	21,277
INT INCOME	
CHANGES IN SWAP MARKET VALUE	10,000
CHG IN UNRESTRICTED NA-LFF	
CHG IN RESTRICTED NA-LFF	
Total NON -operating	10,000
Net Income (Loss)	31,277

LIFEFLIGHT OF MAINE PS
BUDGET

Operating Margin
Total Margin
EBIDA

0.20%
0.29%
7.24%



TOWN OF BUCKSPORT, MAINE

APPLICATION FOR FUNDING

Name of Agency: EMMAUS HOMELESS SHELTER

Funding Amount Requested from Town of Bucksport: \$4,924.00

Services offered: HOMELESS SHELTER FOR MEN WOMEN & FAMILIES, FOOD PANTRY & FREE CLOTHING ROOM LINEN & HOUSEHOLD GOODS & EMERGENCY FUNDS FOR ELECTRIC DISCONNECTS, FUEL, RENT, ETC.

Sources of funding (amounts):	Federal	_____	State	<u>\$100,000</u>
	County	_____	Local	<u>\$353,000</u> / FUNDRAISER DONATIONS

Is the local amount a match to other funds? Yes No

If yes, to what program and what rate of match?

Staffing of your agency: 6 Full-time 8 Part-time 12 ^{REGULAR} Volunteers + OVER 100 TO CHOOSE FROM

Area(s) served (political division): HANCOCK COUNTY

Persons served in above areas (age group): _____ Children/Youth _____ Adult
_____ Senior Citizens

UNDETERMINED

_____ Total served in Bucksport

Method of selecting recipients of your service(s):
ALL RESIDENTS OF HANCOCK COUNTY ARE ELIGIBLE

Ways in which the agency cooperates with any other agencies in special:
WE WORK IN COLLABORATION WITH ALL AGENCIES WHO ADMINISTER TO THE POOR INCLUDING TOWNS & CHURCHES, AND COMMUNICATE WITH DRUG COURT AND OPEN DOOR

Ways in which your program will be changed, if funds do not become available from the Town of Bucksport: WE WILL BE UNABLE TO CONTINUE ALL THE PROGRAMS WE CURRENTLY ADMINISTER

What will your agency use the funds for? FUNDS FROM THE TOWN WILL GO TOWARDS OPERATIONS COST.

Ways in which your agency is better able to furnish services that are either the same or similar to those offered by other agencies: WE ARE THE ONLY FAMILY SHELTER IN DOWNEAST MAINE. AS WELL AS OUR FOOD PANTRY WE HAVE PRODUCE THREE DAYS A WEEK SO PEOPLE IN THE COMMUNITY HAVE ACCESS TO FRESH VEGETABLES, BREAD, CHEESE & COLD CUTS, ETC. ALSO OUR OTHER COMMUNIT
Structure of Agency (directors, managers, etc.): ROOMS ARE FREE.

DIRECTOR ASSISTANT DIRECTOR OFFICE MANAGER PROPERTY MANAGER NAVIGATOR ASSISTANT NAVIGATOR, RESIDENT AIDES, & COMMUNITY ROOMS' COORDINATOR.

Please enclose a copy of your proposed operating budget for the upcoming fiscal year.

Return this form, and all other materials to: Town of Bucksport
ATTN: Rachel Allen
P.O. Drawer X
Bucksport, Maine 04416
207.469.7369 (fax)
or by email to: rallen@bucksportmaine.gov

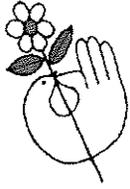
With questions, or inquiries: 207.469.7368 (telephone)
rallen@bucksportmaine.gov

Please print clearly:

Agency: EMMAUS HOMELESS SHELTER
Phone#: 667-3962
Address: PO BOX 911 ELLSWORTH, ME 04605
Completed by: Mary J Boylan - MARY J. BOYLAN
Title: DIRECTOR
E-mail: DIRECTOR@EMMAUSSHELTER.ORG
Date: 3-7-16

2016 Budget

Expense Description	Anticipated Expenses
Advertising	\$2,000.00
Auto Fuel	\$4,500.00
Auto Insurance	\$1,500.00
Auto Service	\$3,750.00
Auto Other	\$500.00
Bank Charge	\$650.00
Copier/Printing	\$3,000.00
Dues	\$1,000.00
Employee Fica	\$20,000.00
Equipment	\$4,000.00
Food	\$5,800.00
Fundraising	\$5,000.00
Furniture	\$2,000.00
Health Insurance	\$25,000.00
Building insurance	\$5,000.00
Building Maintenance	\$10,000.00
Trash	\$3,000.00
Misc	\$12,000.00
Payroll Taxes	\$40,000.00
Postage	\$1,500.00
Salaries	\$220,000.00
State Tax	\$4,000.00
House supplies	\$5,000.00
Office supplies	\$5,000.00
Telephone	\$4,000.00
Training	\$1,000.00
Travel expense	\$1,000.00
Unemployment Tax	\$3,000.00
Cable	\$300.00
Electric	\$7,500.00
Fuel	\$8,000.00
Sewer	\$3,000.00
Water	\$1,000.00
Utilities other	\$5,000.00
Workers Comp.	\$35,000.00
Totals	\$453,000.00



The Emmaus Homeless Shelter

P.O. Box 811 * 51 Main Street * Ellsworth, ME 04605-0811

Phone: 207.667.3962 Fax: 207.667.1086

Email: director@emmaushelter.org

Web: <http://www.emmaushomelessshelter.org>

February 3, 2016

Town of Bucksport
PO Box X
Bucksport, Maine 04416

Dear Town Council Members:

The Emmaus Homeless Shelter respectfully requests approval of social service funds in the amount of \$4,924.00, which would go towards the general support of the Emmaus Homeless Shelter. This figure computes to a dollar per person according to the 2010 census for Bucksport.

In addition to providing temporary emergency housing for homeless individuals and families, the Emmaus Homeless Shelter also provides many other services to members of the community.

The following is a partial listing of the services we were able to provide in 2015.

- *The shelter housed and fed 286 women, men, and children totaling 6,879 nights*
- *Helped 13,728 individuals with emergency food boxes and produce*
- *Supplied 144 households with linens & blankets, household goods & furniture*
- *789 people visited our clothing room and left with a bagful of wonderful clothing*
- *189 households received financial assistance*
- *Backpacks filled with school supplies were provided to 50 children*
- *165 families received Thanksgiving food boxes, consisting of a turkey & fixings, vegetables and pie*
- *Thanksgiving Dinner at the Riverside Café was attended and enjoyed by 300 individuals*
- *Food boxes were picked up by 225 households at Christmas*
- *300 children woke up Christmas morning to wonderful presents under the tree*

It is our sincerest hope you will continue to support our efforts in helping those in need in our community and we thank you in advance for your time and consideration.

Sincerely,

Mary J. Boylan
Emmaus Shelter Director

What will your agency use the funds for? Travel and staff expenses to support outreach in Bucksport.

Ways in which your agency is better able to furnish services that are either the same or similar to those offered by other agencies: Our agency holds the contract to provide WIC services for Hancock and Washington Counties

Structure of Agency (directors, managers, etc.): See attached organizational chart

Please enclose a copy of your proposed operating budget for the upcoming fiscal year.

Return this form, and all other materials to:

Town of Bucksport
ATTN: Rachel Allen
P.O. Drawer X
Bucksport, Maine 04416
207.469.7369 (fax)

or by email to: rallen@bucksportmaine.gov

With questions, or inquiries: 207.469.7368 (telephone)
rallen@bucksportmaine.gov

Please print clearly:

Agency: WIC Program, a program of Maine Family Planning

Phone# 248 State Street, Suite 3A Box #10

Address: Ellsworth, Maine 04605

Completed by: Trudy Lunt

Title: Local Agency Director

E-mail: tlunt@mainefamilyplanning.org

Date: 10/10/2016

WIC Budget October 1, 2015 to Sept 30, 2016

Income

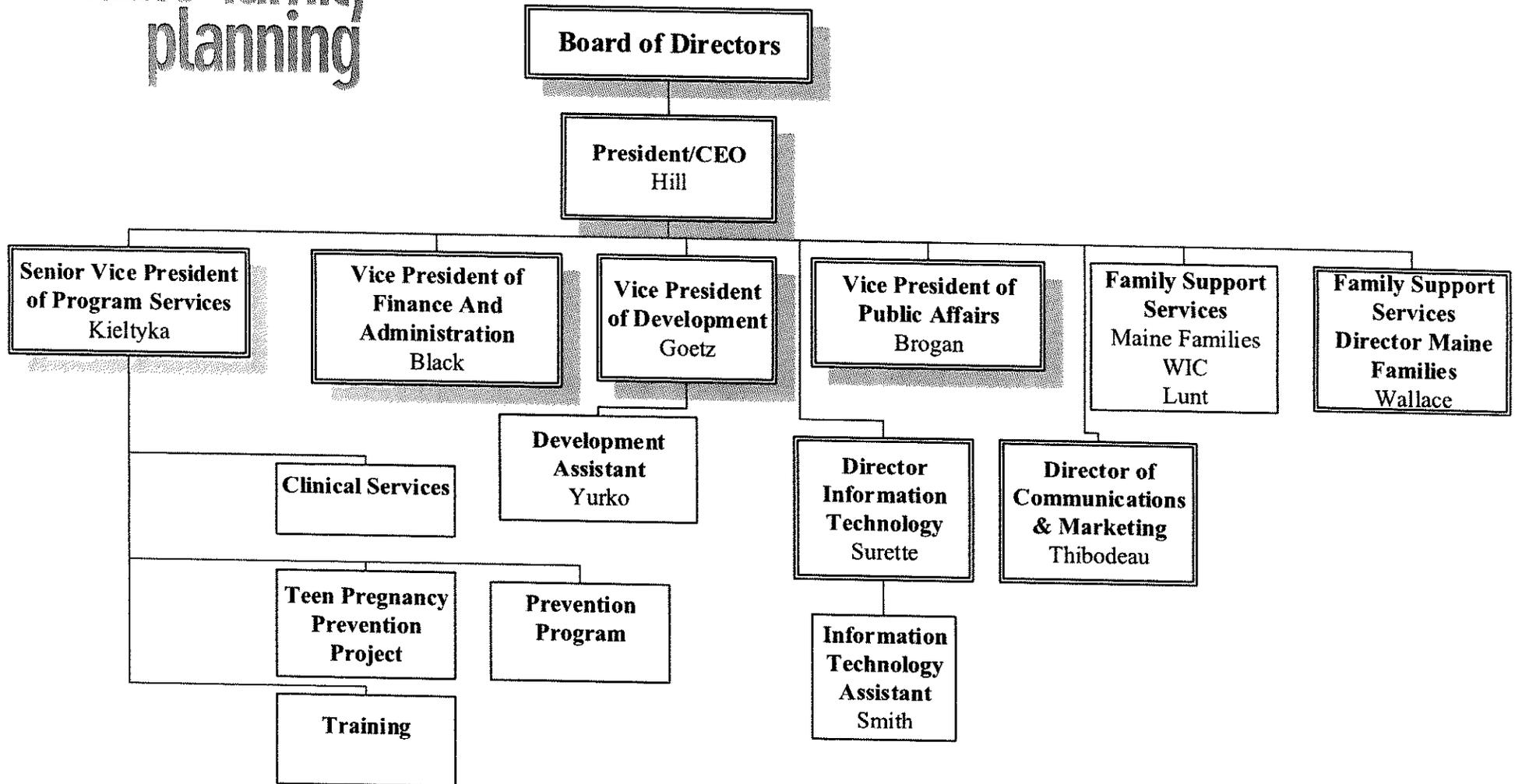
Federal Funds	\$248,861
Municipal Funds	25,000
Agency Commitment to Program	\$ 39,864
Federal Food Dollars (A wash)	\$1,116,000
Total	\$1,429,725

Expenses

Salaries and benefits	\$ 220,970
Occupancy	\$ 23,540
Utilities: electricity/ heat/phone/IT	\$ 7,794
Food dollars(A wash)	\$1,116,000
Other: maintenance, materials	\$ 6,877
Travel	\$ 6,076
Other: misc	\$ 50
Other: depreciation, consultants, audit, indirect	\$ 46,918
Training	\$ 1,500
Total	\$1,429,725



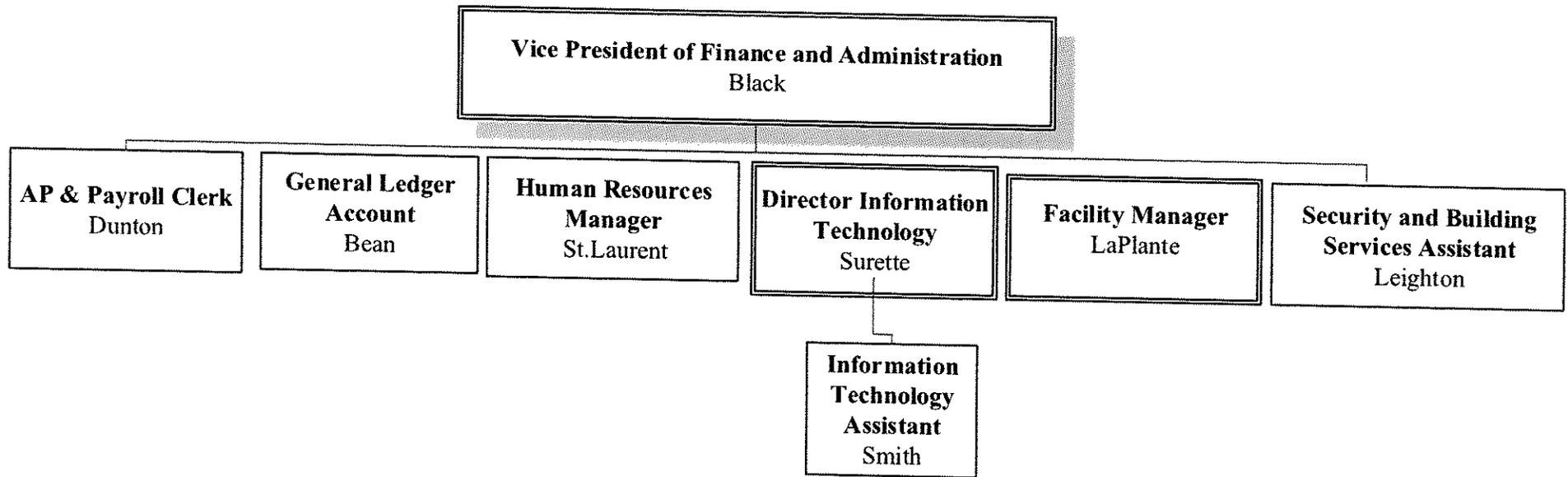
Maine Family Planning Organization Outline





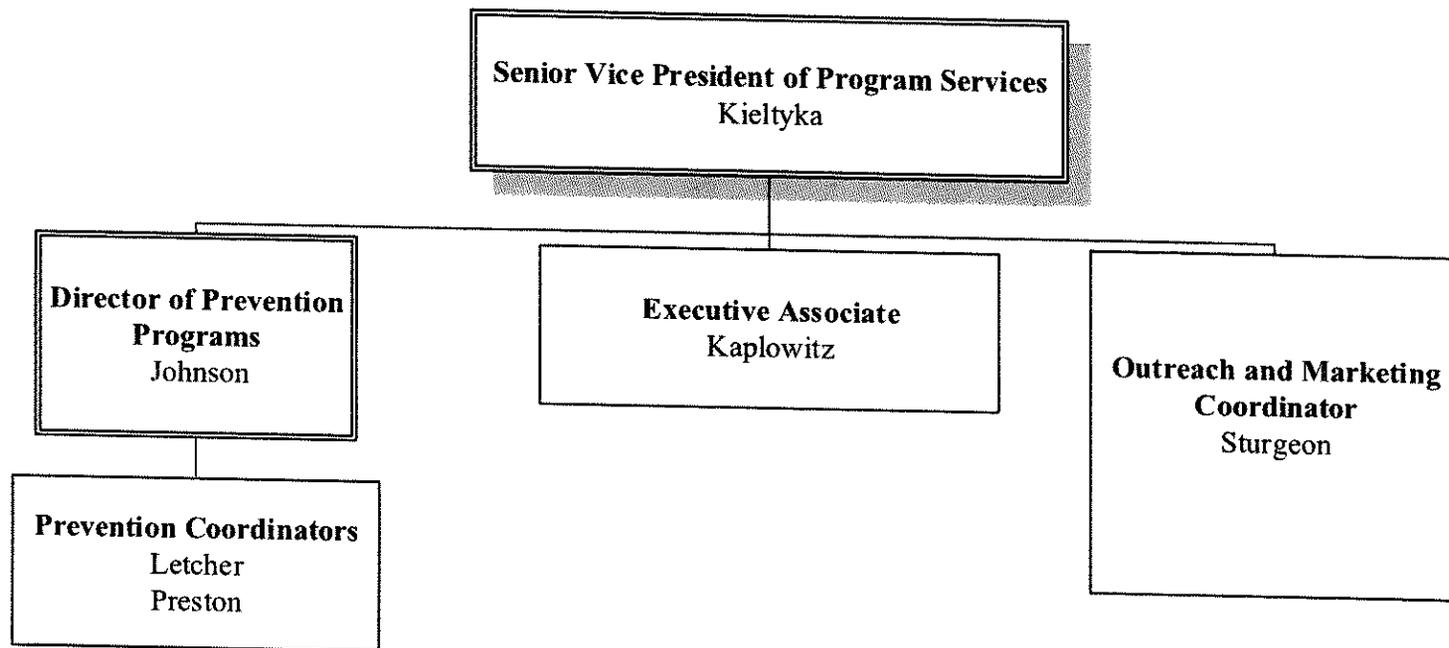
Maine Family Planning

Financial and Administrative Operations



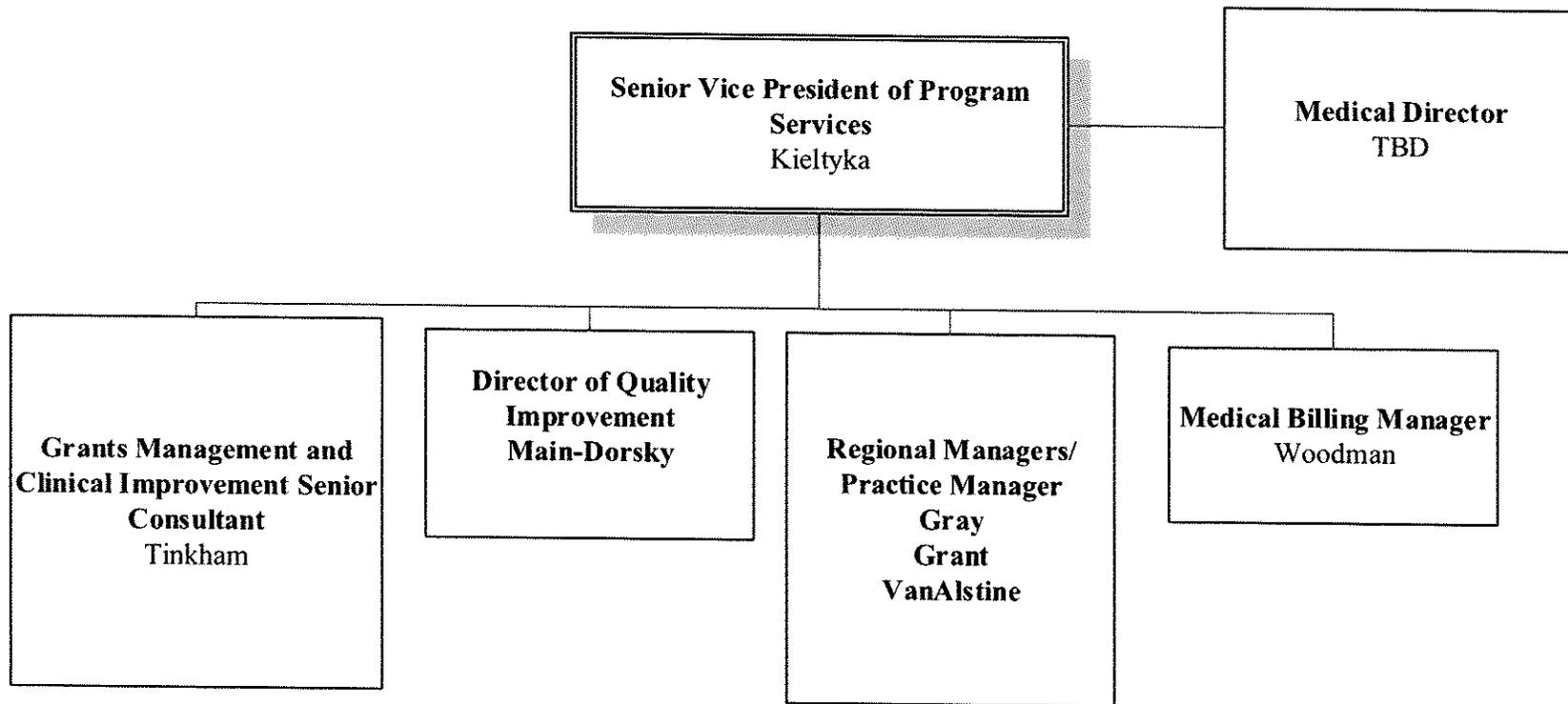


Maine Family Planning Prevention Program and Training





Maine Family Planning Clinical Services





Maine Family Planning Clinical Services

Senior Vice President of Program Services
Kieltyka

Regional Manager
Grant

Regional Manager
Gray

Primary Care Practice Manager
VanAlstine

Augusta
Nurse Practitioner
Alcaide
Family Planning Specialist
Tracy
Lead Site Adm. Coordinator
Luciano

Damariscotta/Rockland
Nurse Practitioner
Lord/Higgins
Planning Specialist
Bray
Site Administrative Coordinator
Perry

Downeast
Calais/Ellsworth/Machias
Ellsworth Primary Care
Nurse Practitioner
Perry/Jenkins
Jarvis (P.Care)
Patient Care Specialist/MA
Newenham/Carrell
Site Administrative Coordinator
Fenton
Newenham

Central Maine
Bangor/Dexter
Nurse Practitioner
Perry
Jenkins
Patient Care Specialist
Forbis
Site Administrative
Coordinator
Kimball

Belfast Primary Care
Peabody
Family Nurse Practitioner
TBD
Medical Assistant
Curtis
Jodrie
Behavioral Health
Edgar
Site Administrative
Coordinator
Chapman

Skowhegan/Waterville
Nurse Practitioner
Hunt
Family Planning Specialist
Finley
Site Administrative
Coordinator
Clark

Western Maine
Farmington/Lewiston/
Norway/Rumford
Nurse Practitioner
Hayes/Hardy
Medical Assistant
White/TBD
Site Administrative
Coordinator
Cook
Chadburn

Northern Maine
Fort Kent/Houlton/Presque Isle/
Nurse Practitioner
Olmstead
Theriault
Patient Care Specialist/MA
Marchoine
Jarvis, C

Nurse Practitioner
Float/All Sites
Alcaide
Main-Dorsky

Administrative
Coordinator /Float All
Sites
Black

Nurse Practitioner
Per Diem
Beveridge
Drawbridge
Jenkins
Heffernan
Higgins
Bruskin
Young
Morin

Call Center
McCallister

Environmental
Services
Duley
Ross

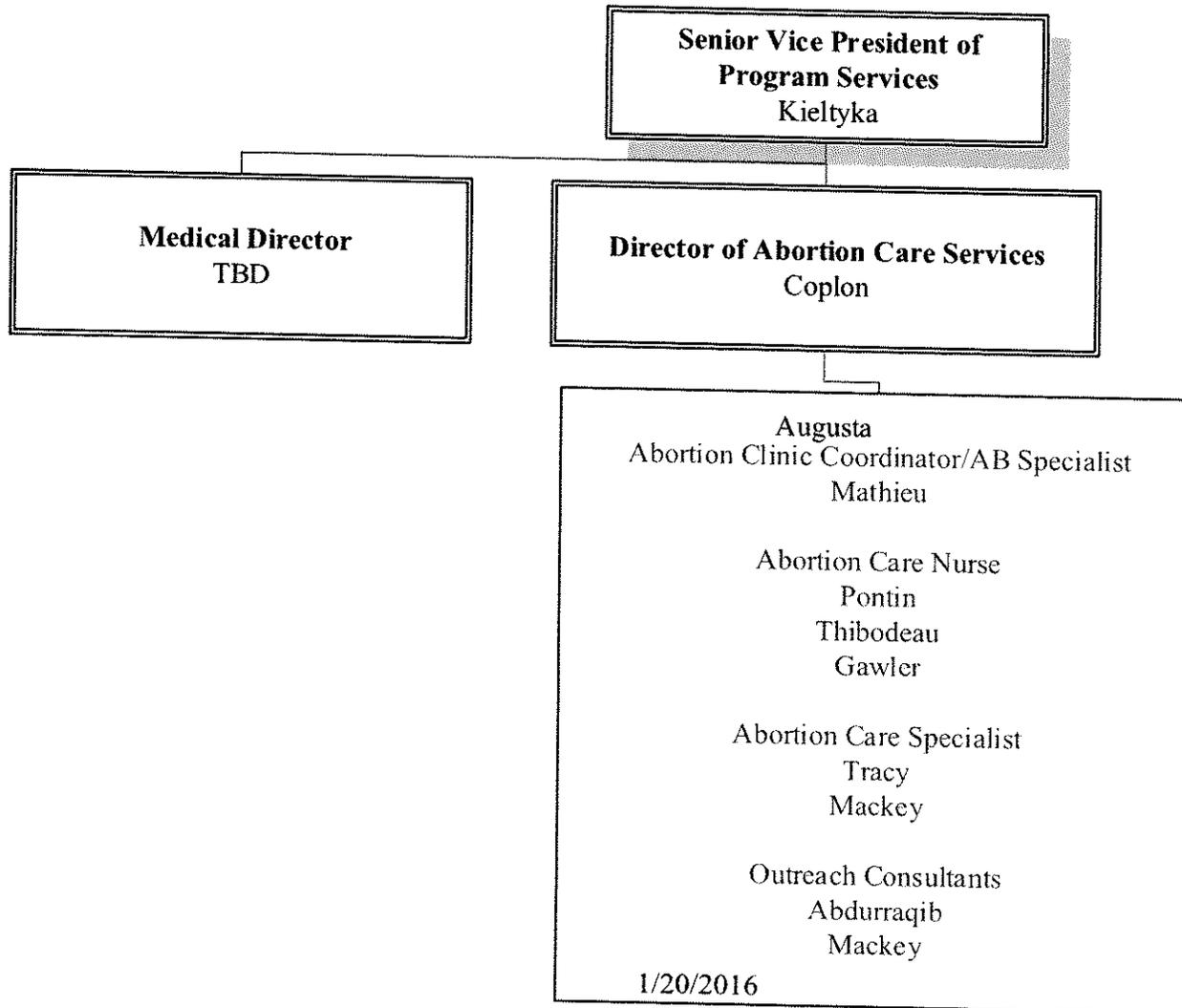
Medical Assistant /Float
All Sites



1/20/2016

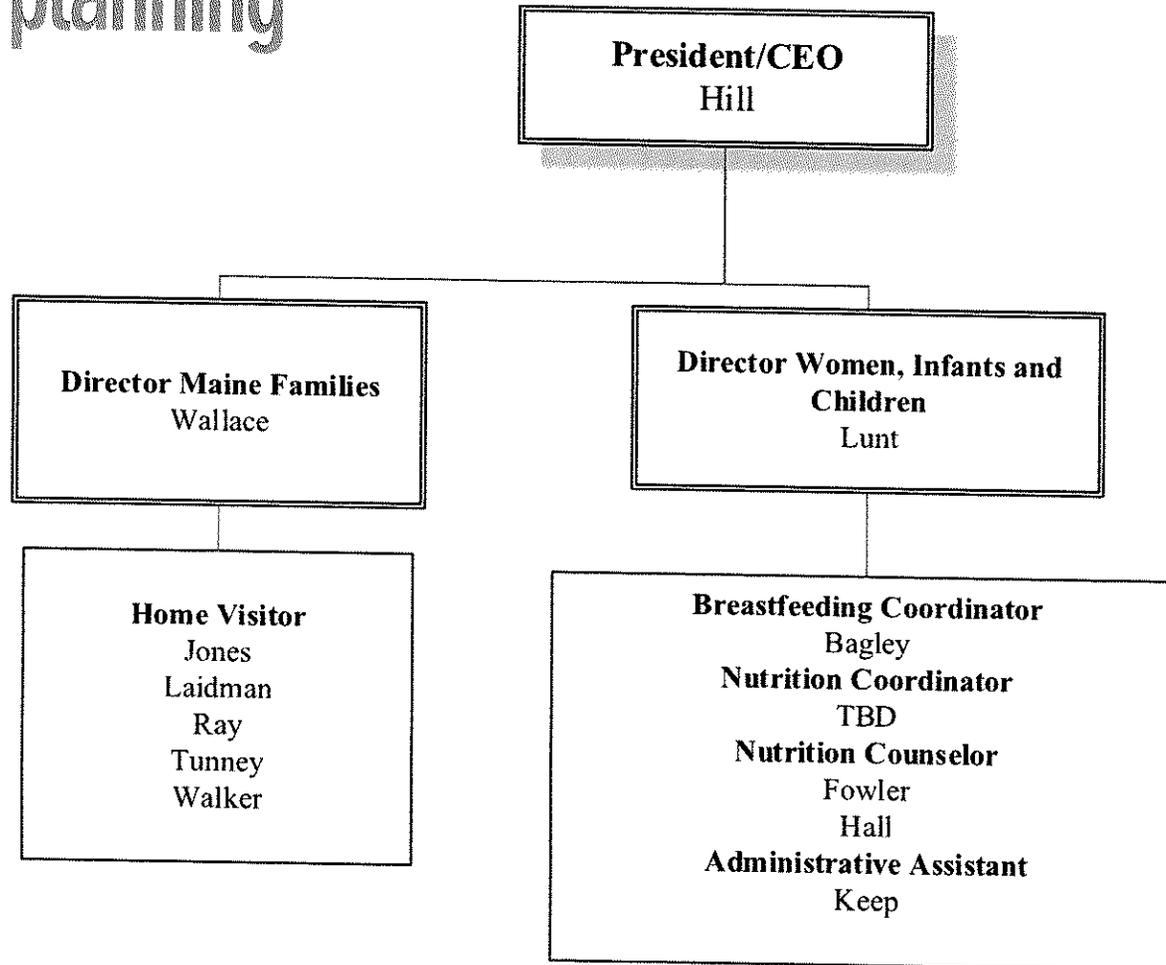


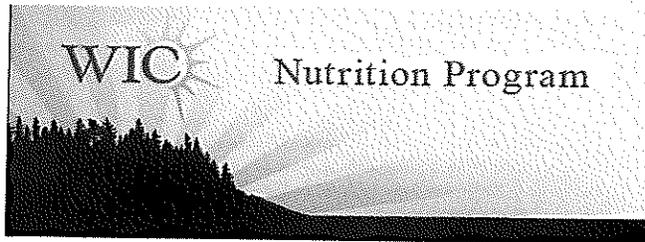
Maine Family Planning Abortion Care Services





Maine Family Planning Family Support Services





WIC Program

248 State Street

Mill Mall, Suite 3A, Box #10

Ellsworth, Maine 04605

Tel 667-5304-Ext 228 Fax 667-6117

October 29, 2015

Kathie Downes
Town of Bucksport
P.O. Drawer X
Bucksport, ME 4416

Dear Ms. Downes,

The WIC program, a program of Maine Family Planning has moved its Ellsworth office to the Mill Mall. We have the same staff, and same budget as previous years for Hancock and Washington Counties.

Our mission remains the same: to provide vouchers for nutritious foods - as well as health screenings, support, and healthcare referrals. In addition, WIC offers nutrition education for income eligible pregnant, breastfeeding, and non-breastfeeding postpartum women, as well as infants and children up to their fifth birthday who are found to be at nutritional risk.

Last year 102 residents from the Town of Bucksport participated in WIC, receiving \$73,440 in food vouchers. This year, the Women, Infants, and Children Nutrition Program respectfully requests financial assistance in the amount of \$4,080 representing \$40 per resident served last year from the Town of Bucksport. Federal funding will match up to \$2,000 of municipal contributions, enabling WIC to serve even more young families in need.

Because transportation often is a difficult issue for many families who need the benefits WIC can offer them, providing access to WIC at the local level is vital. As in the past, WIC will continue to accommodate rural families at its main offices in Ellsworth, Machias, and Calais, as well as in satellite locations in Stonington, Bucksport, Southwest Harbor, Sullivan, Harrington, and other small island communities. **Local community support is absolutely necessary for WIC to maintain its critical rural access points.**

If you have any questions or need additional information, please contact me.

With sincere appreciation,

Trudy Lunt
WIC Program Director
667-5304 Ext 222 Fax 667-6117
tlunt@fpam.org

P.S. Please remember that the Town of Bucksport's support of WIC makes a difference in the lives of women, infants, and children in your community. Thank you.

Statewide Board of Directors

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